



ZSCHIMMER & SCHWARZ

ZSCHIMMER & SCHWARZ GROUP

# COMPANY PRESENTATION

# Content

1. Company history
2. Company philosophy
3. Markets and divisions
4. Financial figures
5. Business locations



# History



# Company history – progress since 1894



1894

Foundation of the company in Chemnitz, Germany



1959

New company headquarters in Oberlahnstein, Germany

1909



First in-house production

First foreign subsidiary

1960



## Company history – progress since 1894

A light blue world map with a dotted texture is positioned behind the text.

**1970s – 2019**

Rapid growth and increasing globalisation

125th anniversary and construction of new company headquarters

A large, colorful geometric graphic composed of various triangles in shades of blue, green, yellow, and red, arranged in a complex pattern.

**2020**

Restructuring of business divisions



# Company history – progress since 1894



2023

Executive Board of the Z&S Group

130th company anniversary



2024



2025

Foundation of Zschimmer & Schwarz (Thailand) Co., Ltd

Joining the United Nations Global Compact

2021



# Philosophy



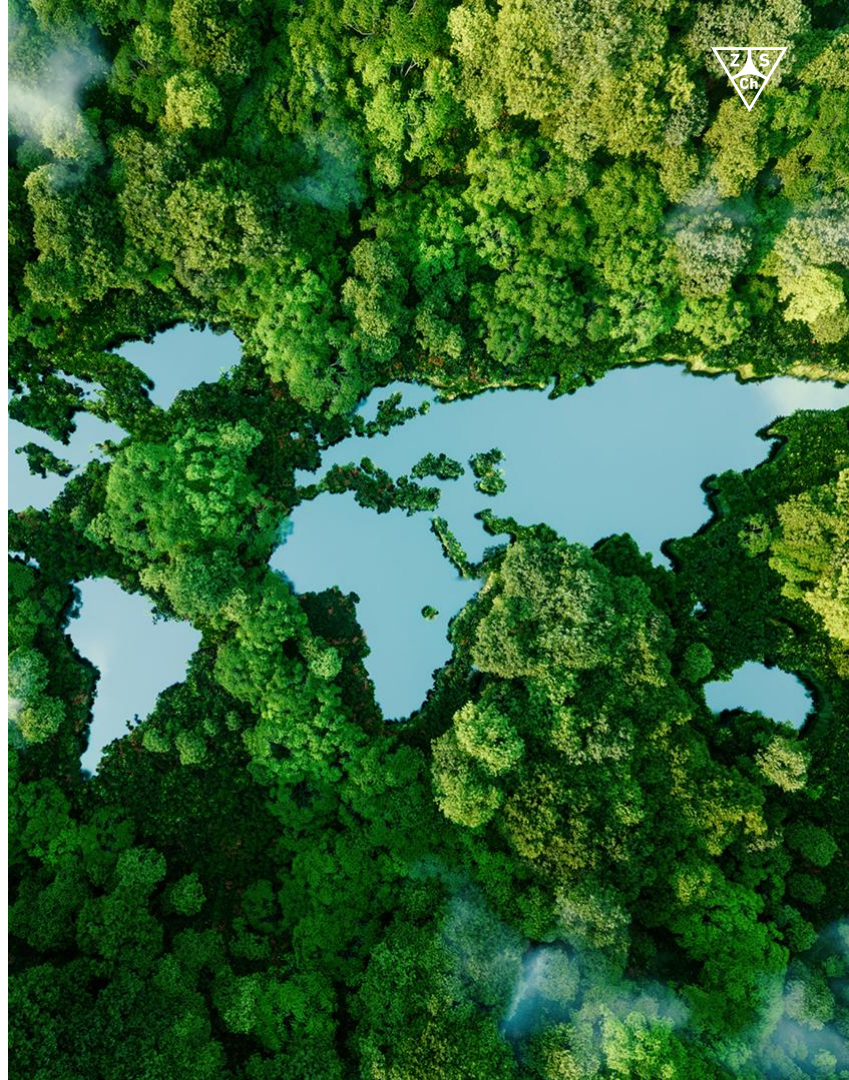
## Philosophy

- ▶ Since 1894, our company has been standing for **outstanding service** and **high quality**.
- ▶ We offer a broad product portfolio and truly understand the needs of our customers – which is why we focus on both **long-term perspective** and **solidity**.
- ▶ With our expertise, innovation strength and top quality standards, we create **sustainable value today and for the future**.



CHEMISTRY  
TAILOR-MADE

# Responsibility



## Today's action for tomorrow

We live up to our responsibility in terms of quality by means of strict controls. This guarantees that we achieve consistently high quality standards at any time and anywhere in the world.

Every work step is thoroughly tested, our processes, methods and machines are state-of-the-art, and our employees are perfectly qualified.



# Certificates of the Zschimmer & Schwarz GmbH & Co KG Chemische Fabriken, Lahnstein, Germany



2025  
ISO  
9001:2015

Certificate:  
Quality management



2025  
ISO  
14001:2015

Certificate:  
Environmental  
management



2025  
ISO  
45001:2018

Certificate:  
Occupational health &  
safety management



2025  
ISO  
50001:2018

Certificate:  
Energy management



2021  
RSPO

Certificate:  
RSPO Supply Chain

# EcoVadis sustainability rating of the Zschimmer & Schwarz GmbH & Co KG Chemische Fabriken, Lahnstein



## Silver award

ZSL ranks among the top 15 % of all companies assessed by EcoVadis in the past 12 months

## Criteria for the sustainability rating



Environment



Ethics

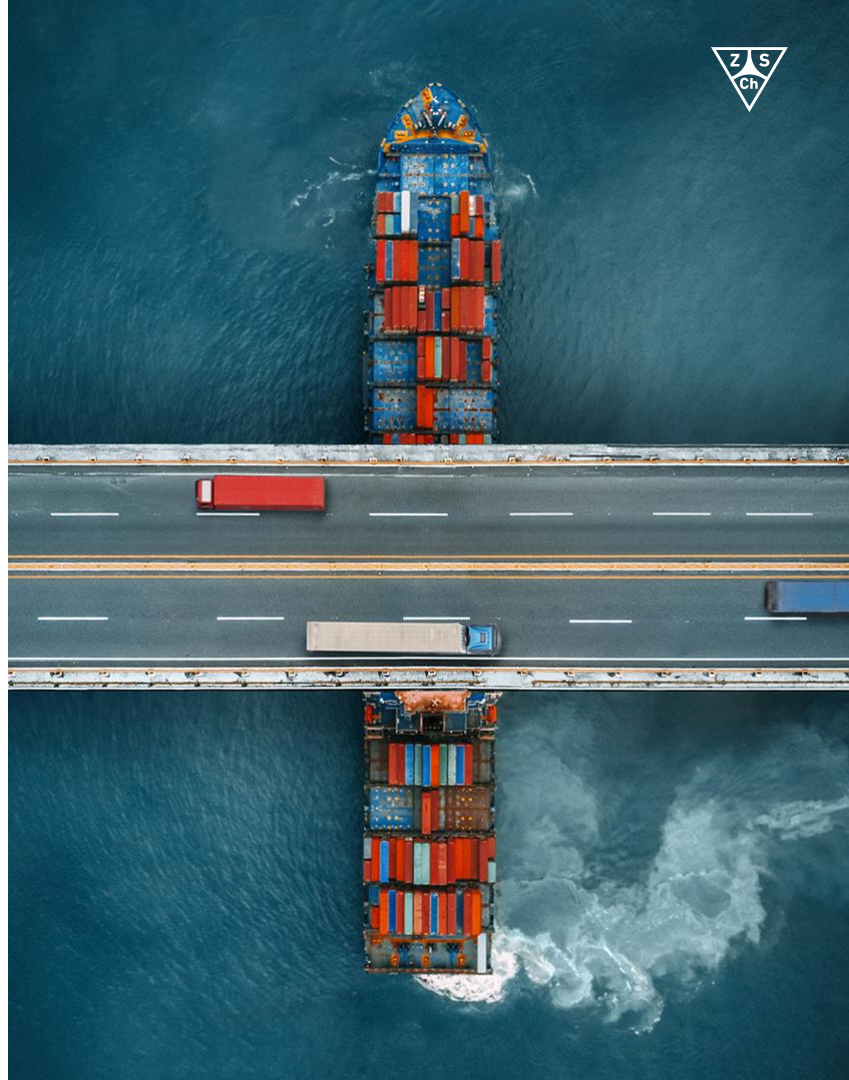


Labor & Human Rights



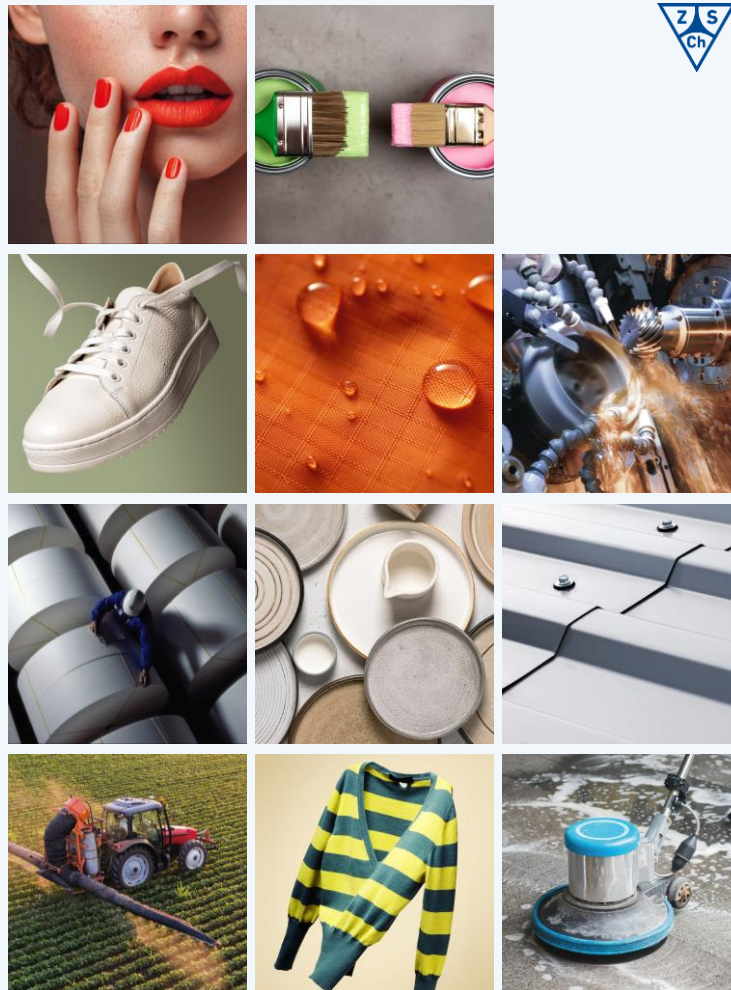
Sustainable Procurement

# Markets and divisions



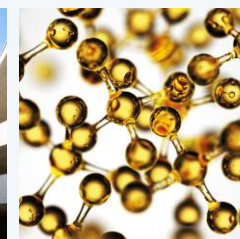
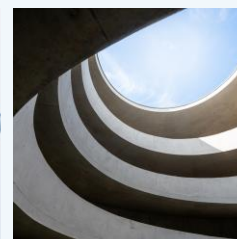
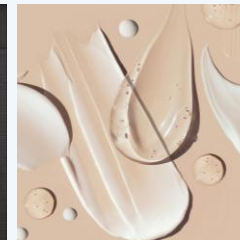
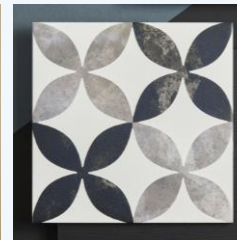
## End-user markets

- ▶ Cosmetics and body care
- ▶ Detergents and cleaning agents
- ▶ Health care
- ▶ Long-term consumer goods
- ▶ Vehicle and machine construction
- ▶ Construction
- ▶ Coatings, dyes and varnishes
- ▶ Clothing and textiles
- ▶ Agriculture
- ▶ Water treatment
- ▶ Paper and printing industry
- ▶ Oil fields



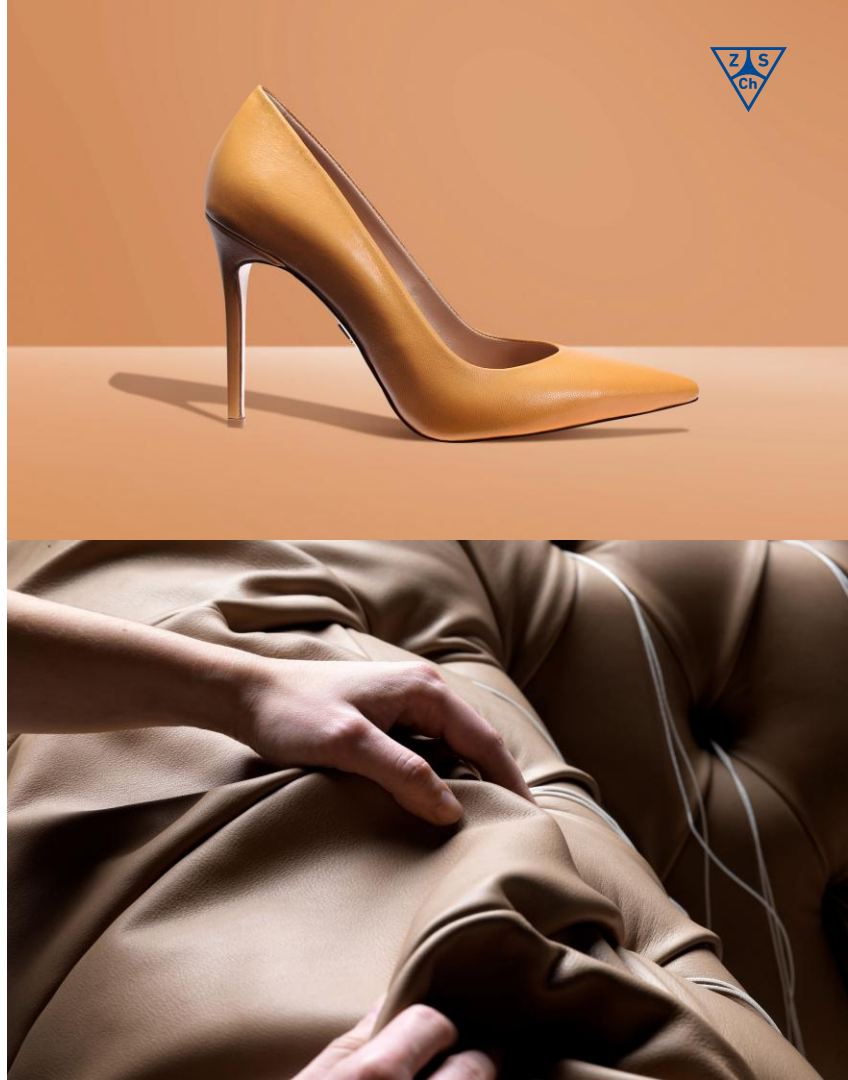
## Business divisions

- ▶ Leather Auxiliaries
- ▶ Fiber & Textile Auxiliaries
- ▶ Ceramic Auxiliaries
- ▶ Personal Care
- ▶ Cleaning Specialties
- ▶ Industrial Specialties
- ▶ Lubricants



## Leather Auxiliaries Division

- ▶ Fatliquors, tanning agents and further specialty products for the leather and fur industry
- ▶ Global market leader in fatliquors for automotive leather
- ▶ Other main application areas:
  - Furniture leather
  - Luxury items
  - Shoe and handbag leather
  - Garment leather



## Fiber & Textile Auxiliaries Division

- ▶ With a wide-ranged product portfolio partner for chemical fiber producers worldwide
- ▶ Spin finishes, lubricants and components for the production and treatment of fibers, yarns and nonwoven products
- ▶ Components for the individual chemical formulations
- ▶ Main application area: Polyester, polyamide, polypropylene
- ▶ Innovations for main application areas in the textile manufacturing:
  - Pre-treatment
  - Dyeing
  - Finishing & coating
- ▶ One focus is on the subsequent treatment of polyamide, mainly to increase the color fastness and washability of these textiles



## Ceramic Auxiliaries Division

- ▶ Global leader in the ceramics industry
- ▶ Wide range of applications from tableware, tiles, powder metallurgy, sanitary ware, abrasive tools, silicate ceramics and refractories to technical ceramics and glass



## Personal Care Division

- ▶ Our comprehensive product portfolio covers any cosmetic application and provides innovative, on-trend solutions
- ▶ Excellence centers for technical support and tailor-made products
- ▶ Global sales and logistics network
- ▶ Main application areas:
  - Skin Care
  - Color Cosmetics
  - Hair & Skin Premium
  - Toiletries



## Cleaning Specialties Division

- ▶ Experts in a diverse range of cleaning applications
- ▶ Focus on home care, industrial & institutional cleaning and automotive care
- ▶ Broad product portfolio from a single source:
  - Surfactants
  - Polymers
  - Phosphonates



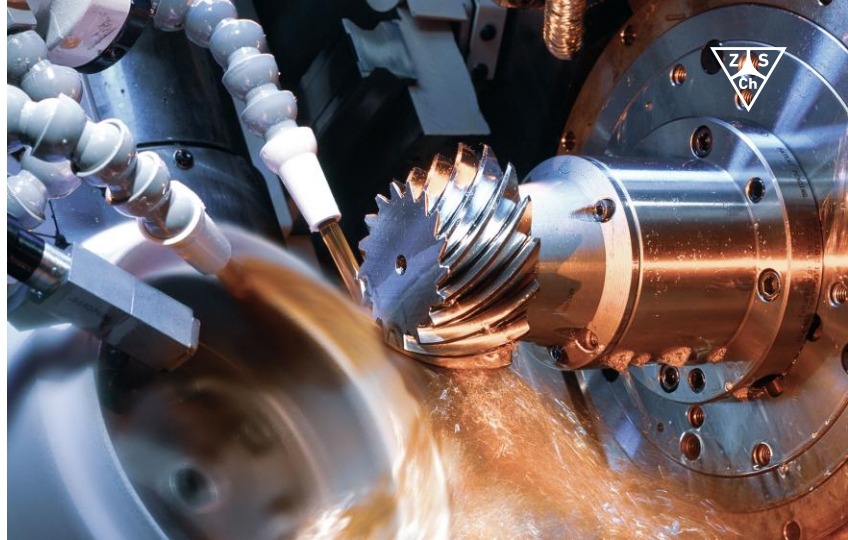
## Industrial Specialties Division

- ▶ Special products and product packages made from surfactants, phosphonates, esters, polymers and other chemical compounds for a wide range of industrial applications
- ▶ Main application areas:
  - Agriculture
  - Building chemistry
  - Coatings, dyes and varnishes
  - Oil field chemistry
  - Paper industry
  - Water treatment



## Lubricants Division

- ▶ Broad range of synthetic ester base oils for high-performance industrial, automotive and dielectric applications
- ▶ Specialty surfactants and additives for metalworking fluids
- ▶ Main application areas:
  - Enviro-friendly, EcoLabel lubricants
  - Food-grade, non-toxic lubricants
  - Fire-resistant hydraulic fluids
  - High-temperature oven chain lubricants
  - High-performance metalworking fluids



# Financial figures



# Key figures 2024



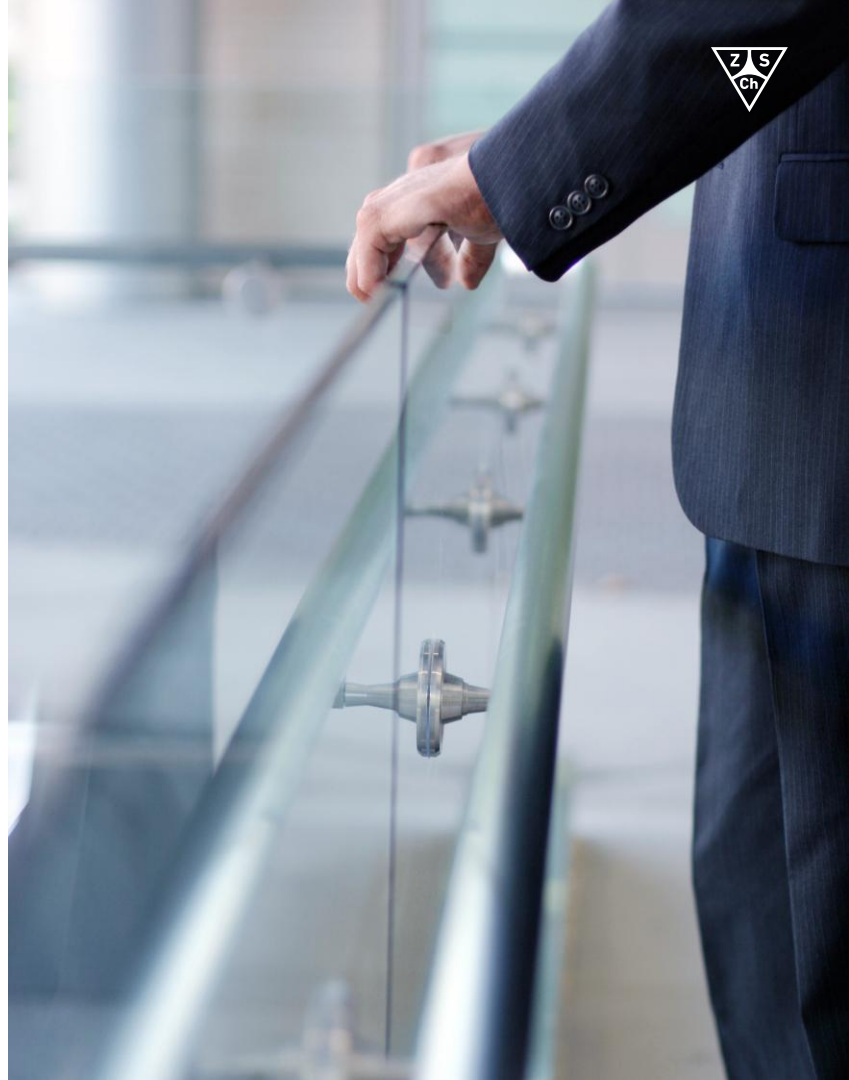
Turnover

€M 645

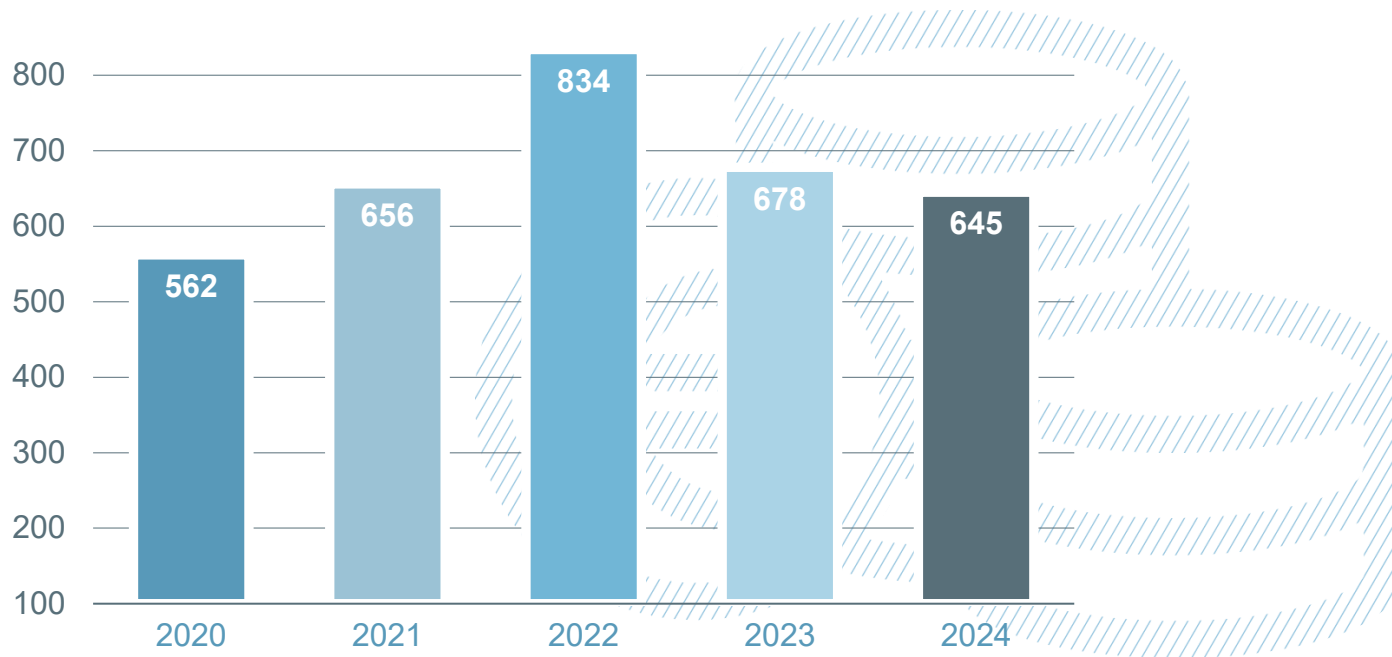


Number of employees

~1,600

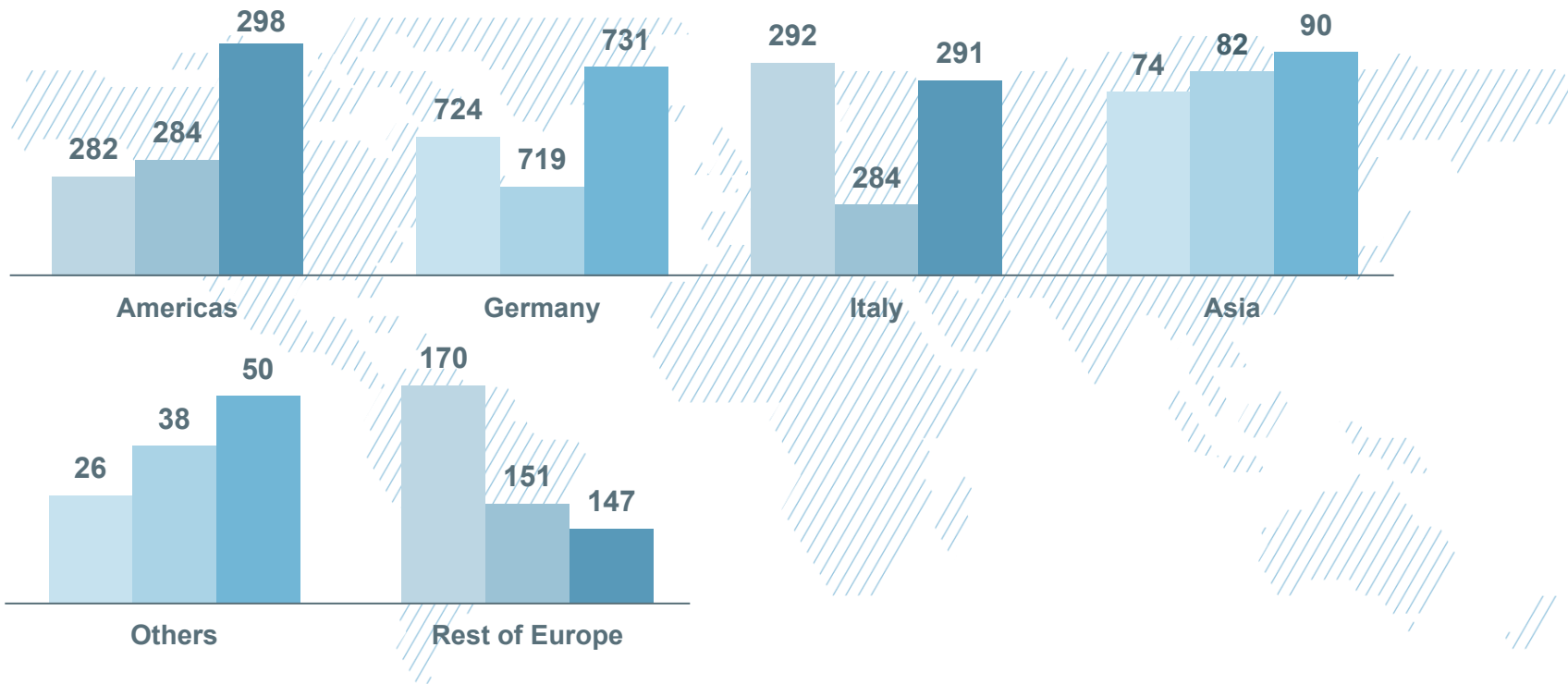


## Sales development in €M





# Employees by region from 2022 to 2024

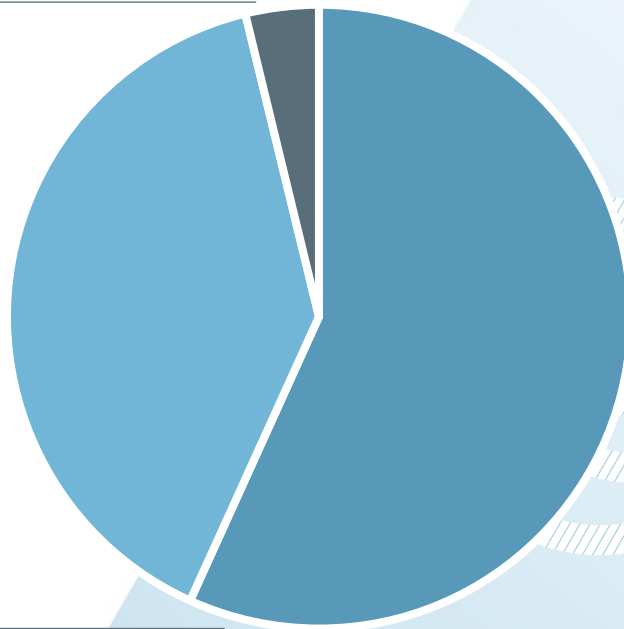


## Share of total sales in 2024 in %

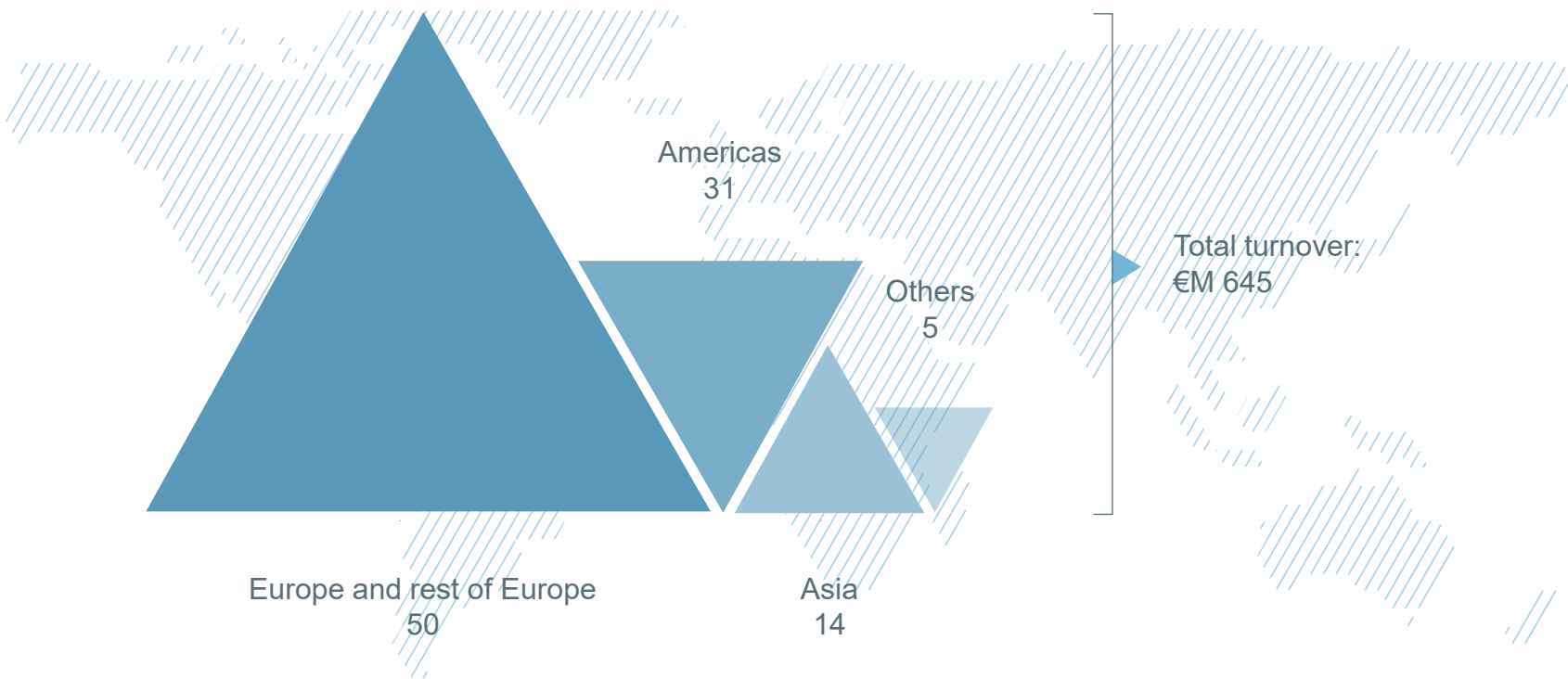
Others 2.5

Process Chemicals 39.7

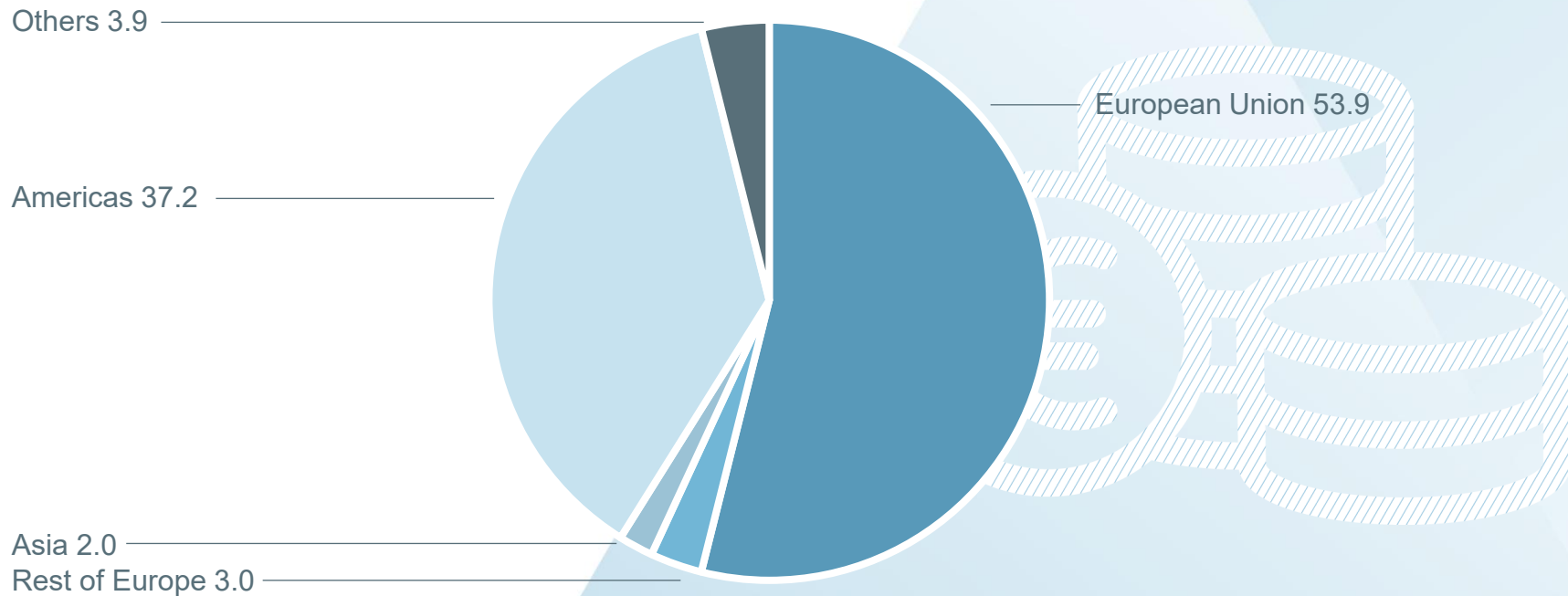
Performance Chemicals 57.8



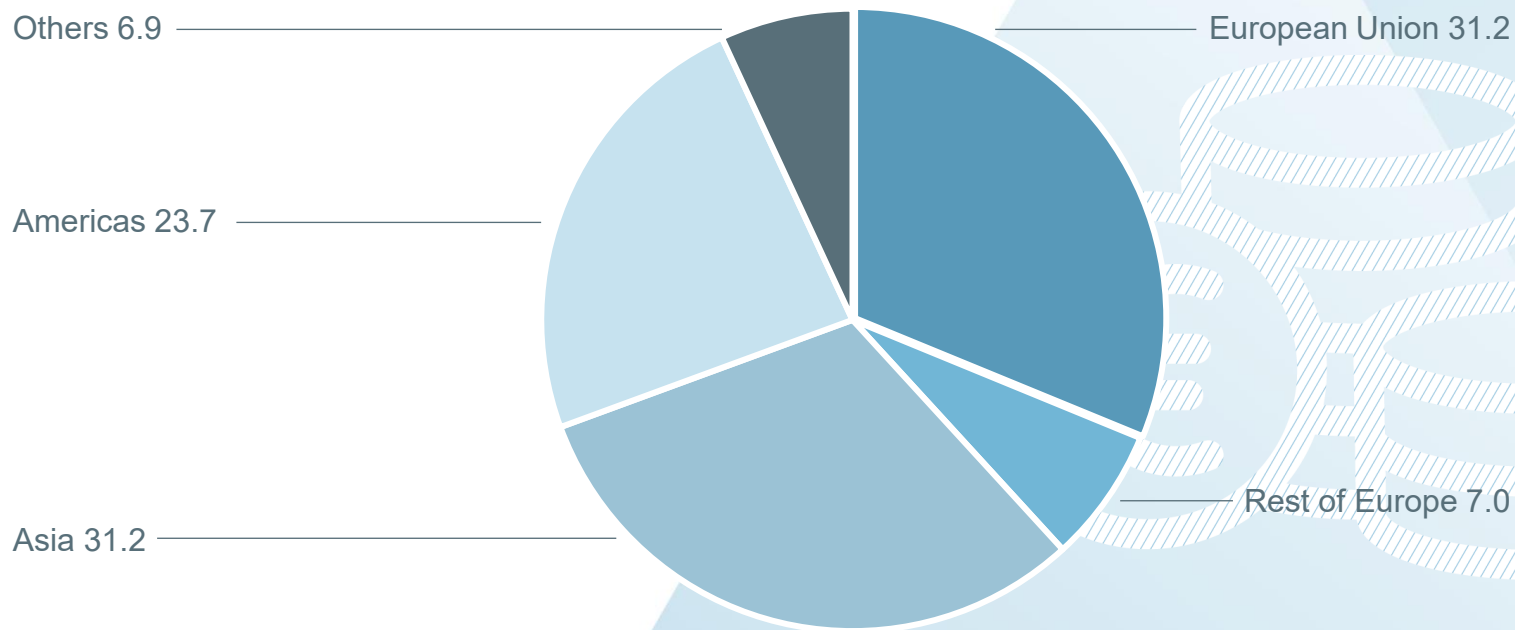
# Share of total revenue in 2024 by geographical region in %



## Distribution of sales of Performance Chemicals in 2024 by geographical area in %



## Distribution of sales of Process Chemicals in 2024 by geographical area in %



# Business locations



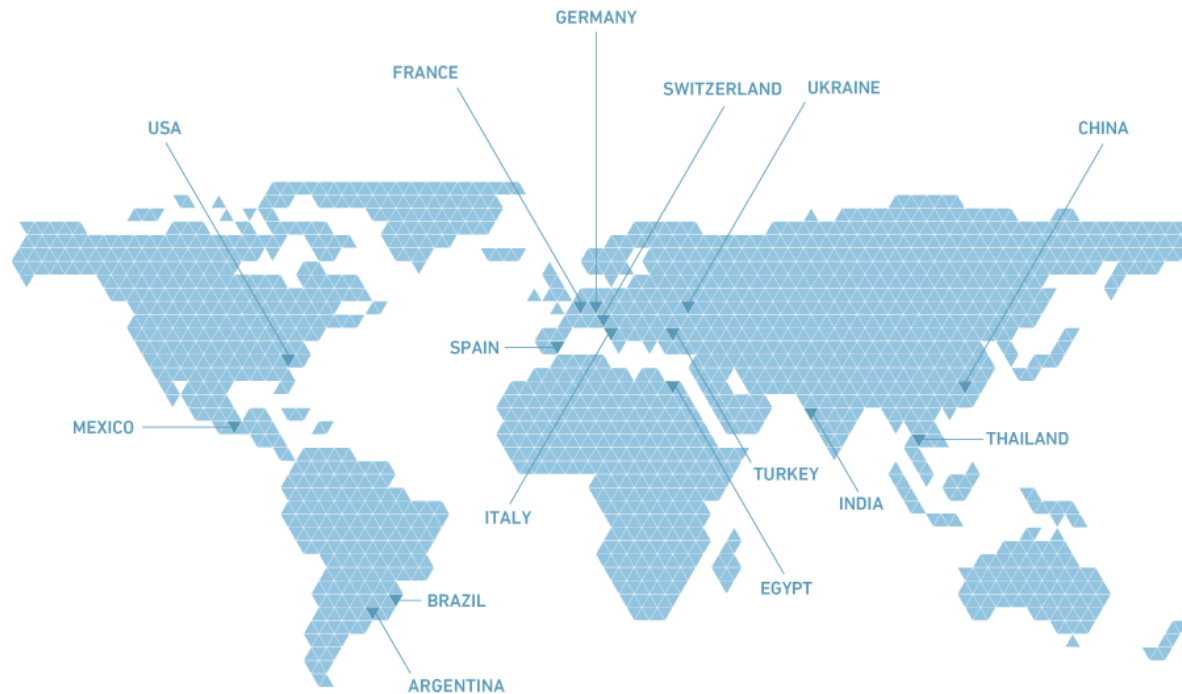
# Our business locations

As of 1 January 2025

- ▶ **27** subsidiaries
  - In **16** countries
  - On **5** continents
- ▶ Over **1,600** employees



# Our business locations (as of January 1, 2025)





ZSCHIMMER & SCHWARZ

THANK YOU VERY  
MUCH FOR YOUR  
ATTENTION.

[zschimmer-schwarz.com](https://www.zschimmer-schwarz.com)